



G. N. Kuruc, Jr.
400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
Phone 732-225-4774
Fax 732-417-9076

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Mr. Richard Lawlor
Amerada Hess Corporation
One Hess Plaza
Woodbridge, NJ 07095

Dear Rick:

We need your help with regard to the current legislative proposals before Congress which would increase the average retail price of a pack of cigarettes from about \$2.00 per pack to \$ 5.00 per pack.

Additionally, the proposed legislation would place severe restrictions in the way you merchandise the Cigarette Category to your customers.

Attached are materials which will assist you in writing or talking with your Senators or Congressmen responsible for the various markets in which Hess does business.

Any assistance you can lend relative to fighting this important issue would be greatly appreciated.

Best Regards,

Nick

G. N. Kuruc, Jr.

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